

State Community Development Block Grant Program
ECONOMIC DEVELOPMENT UNIT

***Register Now- for a Workshop on
Business Loan Underwriting and
Restructuring in Today's Economic
Climate***



Date: November 5, 2009

Time: 8:30 a.m. to 3:30 p.m.

Location: City of West Sacramento
City Hall - Galleria
1110 W. Capitol
West Sacramento, CA 95691

Parking: 1020 W. Capitol
West Sacramento, CA 95691
(IMPORTANT!! - see attached directions for parking)

The **CDBG Economic Development (ED) Program** invites eligible jurisdictions and program operators, including Economic Development Corporations, to attend a workshop on CDBG-Economic Development loan underwriting and loan restructuring.

The purpose of this State CDBG sponsored course is to review CDBG underwriting requirements for deals with impacted revenue, limited or no collateral and varying capital needs to grow or just sustain operations. Topics focus on our **CDBG Enterprise Fund grantees, jurisdictions administering Revolving Loan Accounts for Economic Development, and other economic development program operators.** Both new and seasoned practitioners responsible for developing, underwriting or approving CDBG business loans are encouraged to attend since this will be an interactive session that addresses issues and solutions to today's underwriting challenges.

The workshop is also intended to help programs facing work-out situations. Emphasis will be on how to effectively analyze, underwrite and restructure CDBG funded deals to preserve your loan portfolio and meet CDBG public benefit job creation/retention objectives.

How to Register: Please complete the registration form on the next page and mail/fax it to the following address by **October 26, 2009**:

State Community Development Block Program -- Economic Development Unit
1800 Third Street, Room 330
Sacramento, CA 95811
Attn: Mimi Bettencourt, CDBG-ED Program Manager
Telephone: (916) 319-8400
Fax: (916) 322-2904

State CDBG Economic Development Workshop on Loan Underwriting and Restructuring in Today's Economic Climate



REGISTRATION FORM

Yes, I plan to attend (*check one*):

- ☐ Eligible CDBG Jurisdiction
☐ Program Provider (jurisdiction): _____
☐ Other (*Specify*): _____

Please print clearly and complete all the information requested:

First Name:	Last Name	
Title:		
Company Name:		
Street Address:		
City:	State:	Zip:
Telephone:	Fax:	
E-mail:		

Special Needs: If you have special needs addressed by the American with Disabilities Act (ADA), please contact Mimi Bettencourt at 916-319-8400 or mbettencourt@hcd.ca.gov no later than October 21, 2009.

REGISTRATION FEE: none

STATE CDBG ECONOMIC DEVELOPMENT CONTACTS

Mimi Bettencourt, Manager	(916) 319-8400	mbettencourt@hcd.ca.gov
John Almanza	(916) 323-1450	jalmanza@hcd.ca.gov
Jon Diedesch	(916) 319-8402	jdiedesch@hcd.ca.gov
Jim Miwa	(916) 319-8483	jmiwa@hcd.ca.gov
Patrick Talbott	(916) 552-9361	ptalbott@hcd.ca.gov

Map and Directions to Workshop

From I-80, take the Jefferson Blvd Exit. If coming from Sacramento, turn right onto Jefferson. If coming from Davis, turn left onto Jefferson. Go under the bridge and turn right at W. Capitol Ave. Pass City Hall and turn into 1020 W. Capitol for parking. If the turn is blocked off due to construction, continue to the traffic light, make a U turn and return to 1020 W. Capitol.

